

1.CAPPRODUCTION AND SERVICE IN CATERING (PSR) GOALS:

This professional is responsible for preparing meals in fast food or takeaway establishments, community catering, etc. He ensures the maintenance and enhancement of his work environment.

Professional techniques (production, service, maintenance) - Professional hygiene - Food - Microbiology. In-company training period: 16 weeks.

DESIRABLE OUALITIES:

Serious - Good presentation - Good interpersonal skills and customer service.

POSSIBLE OUTLETS:

In the technical services of collective or private structures. In fast food establishments.

FURTHER STUDIES:

Professional integration - Complementary mention cook

2..CAPEARLY CHILDHOOD EDUCATIONAL SUPPORT (AEPE)

GOALS:

The holder of the CAP Petite enfance is a qualified professional competent in the reception and care of young children. He meets the basic needs of the child and contributes to his development, education and socialization. He ensures the maintenance and hygiene of the child's living spaces.

Biology, nutrition-food, medical-social sciences - care techniques, animation, meal preparation, premises maintenance. In-company training period: 12 weeks

DESIRABLE QUALITIES:

Quality and rigor of oral expression - Listening skills and concentration - Initiative and autonomy - Interpersonal skills - Speed of decisions - Authority and sense of communication. POSSIBLE OUTLETS:

Territorial agent for nursery school services (by competitive examination) -Childcare assistant (Obtain approval) - Parental assistant - Nanny, etc.

FURTHER STUDIES:

Additional mention - required for the competitive examination based on qualifications (territorial public service) for territorial agent of nursery school services (ATSEM) - Bac Pro health and social.



3.CAPCLEANING AND HYGIENE AGENT (APH) GOALS:

Train qualified professionals who will work as cleaning agents or drivers of motorized cleaning equipment. TRAINING:

Professional techniques (Renovation, refurbishment, maintenance) -Knowledge of professional environments - Microbiology.

In-company training period:12 weeks. DESIRABLE **OUALITIES:**

Seriousness - Rigor and method - Sense of relationships and customer

POSSIBLE OUTLETS:

A promising sector in terms of employment, the holder of the CAP will be a qualified

4. PROFESSIONAL BACCALAUREATEHYGIENE

- CLEANLINESS - STERILIZATION (HPS)

GOALS:

The future HYGIENE and ENVIRONMENT technician will be a supervisor capable of organizing interventions, supervising teams and ensuring contact with the client in the areas of industrial cleanliness, sanitation and cleaning., TRAINING:

Maintenance and hygiene of premises - Maintenance of water collection and evacuation networks - Organize and manage a construction site

DESIRABLE OUALITIES:

Professional conscience - Vigilance, discretion, composure -Speed of decisions - Authority and sense of communication.

POSSIBLE OUTLETS:

Highly qualified worker - Team leader - Technician - After a few years of experience, this professional can become a contracting authority, hygiene and cleanliness inspector or sanitation works manager.

FURTHER STUDIES:

BTS Hygiene Cleanliness Environment - BTS Environmental services profession

5. PROFESSIONAL BACCALAUREATEANIMATION FOR **CHILDREN AND THE ELDERLY (AEPA)**

The holder of this bachelor's degree works with people in situations of dependency in collective structures. He carries out hygiene and comfort care activities, assistance with daily living activities, and maintaining social life. TRAINING:

Animation and health education - SMS - EBiology-physiopathology.

6.PROFESSIONAL BACCALAUREATESUPPORT, CARE AND PERSONAL SERVICES (ASSP)

Train facilitators capable of designing and carrying out varied animation activities for young people and the elderly.

Animation and health education - SMS - Biology-physiopathology.

COMMON POINTS BETWEEN BAC PRO AEPA AND ASSP DESIRABLE OUALITIES:

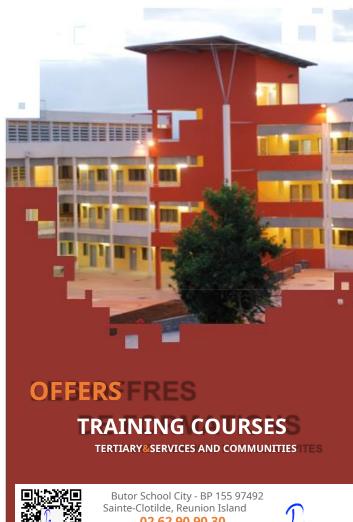
Constant concern for the "good treatment" of people - Respect for ethical rules - Working in a multi-professional team - Adopting a reflective attitude towards one's professional practices. POSSIBLE

Care assistant - Support for vulnerable people - Accommodation manager - Worker in early childhood care facilities.

FURTHER STUDIES:

BTS ESF - DEUST "New city professions". State diploma aid-caregiver. childcare assistant, medical-psychological assistant

Lycée Professionnel JULIEN DE RONTAUNAY





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A. Vocational education and general education Vocational education is a new feature for 3rd year students. It takes up between 12 and 18 hours of their timetable. It is made up of the following subjects: French, History-Geography, Mathematics, Modern Languages, Applied Arts, PE.

B. Internship periods in companies

They vary depending on the training: CAP (14 to 15 weeks), BAC PRO (22 weeks).

C. Controls during training

Depending on the sections, a greater or lesser part of the exams takes place in the form of in-training assessments.

D. Personalized support

It is aimed at students according to their needs and personal projects. It can be support, individualized help or any other method of educational support.

Les formations après La classe de 3^{ème}

DOMAINE "TERTIAIRE"

1. CAPMULTI-SKILLED TRADE TEAM MEMBER GOALS:

Welcome and research the customer's needs - Present the characteristics of the products - Advise and build customer loyalty - Participate in the reception, packaging and promotion of the product.

TRAINING:

Apply hygiene and conservation rules - Receive products and store them - Ensure commercial monitoring of product families.

*In-company training period:*14 weeks. **DESIRABLE OUALITIES:**

Good presentation, interpersonal and customer service skills, listening skills, autonomy and perseverance.

POSSIBLE OUTLETS:

The holder of the CAP EPC carries out his activities in wholesale and retail trade companies.

FURTHER STUDIES:

After the CAP, young people are given priority to enter working life. The most motivated can continue with a vocational baccalaureate in Commerce, Sales or Service.

2. PROFESSIONAL BACCALAUREATEADMINISTRATIVE MANAGEMENT TRANSPORT LOGISTICS (GATL) GOALS:

This family brings together all the professions that work together,

jointly or successively, in carrying out fundamental operations for companies: order processing, management of incoming and outgoing flows of goods, monitoring and optimization of storage, distribution of products, invoicing to customers, administrative management of personnel, internal administrative management and administrative management of projects.

AFTER 2nd YEAR: - 1st TRANSPORT-LOGISTICS or

1st AGORA (Assistance in the Management of Organizations)

TRAINING:

Computers and office software: word processing, spreadsheets, payroll software - Sales and accounting: orders, reception, accounting invoices - Communication and organization: writing messages, the different departments of the company, filing, the workstation - Economics/Law. **DESIRABLE QUALITIES:**

Good level in French (spelling) and modern languages - Good sociability, good presentation - Dynamism, spirit of initiative, analytical capacity - Rigor

POSSIBLE OUTLETS:

Administrative and accounting services - Possibility of taking category C administrative competitions - Administrative offices of SMEs, large companies, associations

- Liberal professions firms, insurance companies, travel agencies.

FURTHER STUDIES:

BTS Assistant in SME/SMI management - BTS Executive Assistant - BTS Accounting Management - DUT - Professional license

3. PROFESSIONAL BACCALAUREATECUSTOMER RELATIONS PROFESSIONS (MRC)

GOALS:

Training in reception, assistance and marketing functions

of specific services. Know the relational techniques: respond to

requests, assess customer satisfaction, handle complaints.

AFTER 2nd YEAR: - 1st YEAR RECEPTION PROFESSIONS or TRADE-SALE



4. PROFESSIONAL BACCALAUREATEHOSPITALITY IOBS GOALS:

The holder of the professional sales baccalaureate (Prospecting - Negotiation - Customer follow-up) is a salesperson who is involved in an active sales approach. He prospects potential customers.

TRAINING:

Prospecting and Customer Follow-up - Communication - Negotiation - Marketing - Information and communication technologies applied to sales.

DESIRABLE QUALITIES:

Good command of French - Sense of contact, organization and relationships - Good presentation, interpersonal skills and customer service, availability to listen, autonomy and perseverance.

POSSIBLE OUTLETS:

Sales representative or sales representative - Prospecting or customer service representative - Demonstrator salesperson - Representative - Telesales representative.

FURTHER STUDIES:

BTS Management of commercial units - BTS insurance - BTS Customer Relations Negotiation.



5. BACCALAU PROFESSIONAL REACT TRADE-SALES

GOALS:

Training in-store salespeople sports ns, future department managers. Students are recruited from experienced and licensed athletes.

TRAINING:

Welcome, direct, advise customers, finalize the sale - Participate in the supply, management of products and their presentation - and to Monitor market developments and take competition into account.

DESIRABLE QUALITIES:

Good command of French - Sense of contact, organization and relationships - Good body presentation.

POSSIBLE OUTLETS:

Sales job in distribution or production companies - Sales assistant - Deputy manager of a sales unit.

FURTHER STUDIES:

BTS Management of commercial units - BTS insurance - BTS Customer Relations Negotiation. Customer Relations Negotiation.